



PROFESSIONAL TRAINING COURSES. DESIGNED TO TURN A GOOD EFFORT INTO A PERFECT RESULT.

For several years it has been an established training facility and camp for operators and mechanics. Now it has a newly developed concept and is set to become the international center of excellence: the PRO ACADEMY. Under this roof we have created a professional training academy for managers, operators and technicians.

With three academy sections and different types of training. The objective: To help you extract full benefit from the potential of innovative technology.

So that you can make your snow management more professional, more efficient and more resource-conserving. So that you can direct your ski area into a successful future. "Not one single vehicle or product from Kässbohrer Geländefahrzeug AG has ever been developed just so that it could be used to do a job. They are all designed and built for achieving a perfect result – in as resource-conserving and economical a way as possible. That's what we mean by professionalism. And that's why we have the PRO ACADEMY."

ACADEMY OVERVIEW

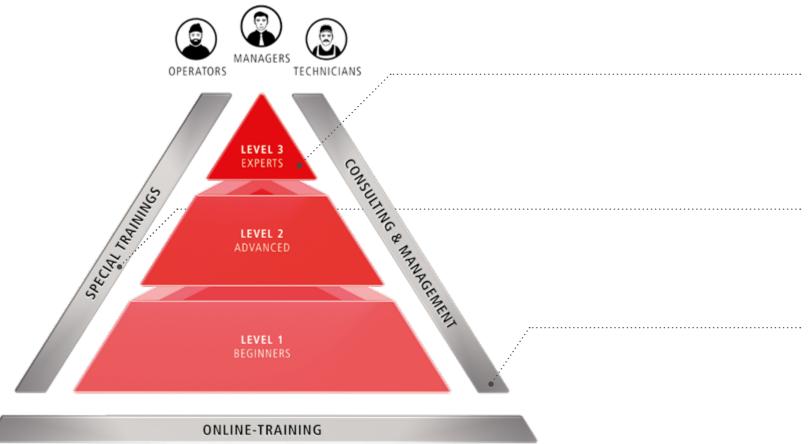
"The idea behind the PRO ACADEMY is perfectly simple:
We want to offer all our course participants training that is as flexible and individual as possible.
The three different Academy sections are Levels System,
Special Trainings, and Consulting & Management, so everyone can use our offering in the way that suits best!"



For detailed information about the PRO ACADEMY and all the current offerings, go to

proacademy.info

A TRAINING PROGRAM ON ITS OWN WASN'T ENOUGH FOR US. SO WE WENT AHEAD AND CONSTRUCTED AN ACADEMY AROUND IT.



LEVELS SYSTEM WITH CERTIFICATES

For individuals and companies: In our three-tier Levels System, you work your way up through a series of successive training modules. They take the form of online courses, theory sessions and/or practical training, depending on the subject matter. Complete with the corresponding tests and official proof of proficiency (certificates).

▶ PAGE 05

FREELY COMBINABLE SPECIAL TRAININGS

For companies: Specific modules on selected subjects can be combined freely to suit your company's needs and preferences. For compact training at a location of your choice, right there in your skiing area. A certificate of attendance is presented to each participant at the end of the course.

PAGE 07

CONSULTING & MANAGEMENT

For companies: Book consulting services focusing on specific issues to optimize your processes. The range extends from analysis of the as-is situation to management seminars. The services are fine-tuned to your particular situation and specific requirements, so they uncover true potential for conserving resources and boosting efficiency. For significant reductions in your operating costs.

PAGE 09



ONLINE TRAINING

Professional, user-oriented training courses:
That is the concept of the new PRO ACADEMY.
The approach enables us to offer online training on widely differing levels. The sessions cover a range of topics and course participants can pick and choose the succession of modules they need. And train when they want and where they want. We have prepared a demo version of our module as an example, so you can see for yourself what is on offer.



Go ahead and take a look:

• proacademy.info/er



WANT TO BE A TOP ACHIEVER IN YOUR FIELD? WE'LL HELP YOU DO JUST THAT.

Course content that builds in practical succession, from module to module. And a training concept that motivates the participants with different levels, regular tests and verifiable certification.

That makes the difference in the PRO ACADEMY Levels System. Our aim is to progress every individual to peak performance in his or her field. Are you good to go?



For detailed information about the PRO ACADEMY and all the current offerings in the Levels System section, go to proacademy.info/en/levels-system



For detailed information about online training,

▶ proacademy.info/en/onlinetraining

LEVEL

EXPERTS

SLOPE AND SNOW MANAGEMENT Evaluation of the data from

3.0

- the fleet-management and snow-depth measuring system
- Influence of the weather on the snow cover
- Managing the slope-grooming team and delegating duties

3.1 **BUILDING AND PREPARING RACING SLOPES** (ALPINE SKIING)

- Production of technical snow for racing slopes
- Snow compaction in a short time
- Clearing fresh snow off a race course

3.2 **BUILDING AND PREPARING** FREESTYLE RUNS

Building World Cup ski-cross runs and slopestyle parks

2.3

LIFTS

• Creating entry and

Daily preparation

exit areas

- Preparing World Cup halfpipes
 - Building big-air events

LEVEL

ADVANCED

2.0 SLOPE PREPARATION (ADVANCED)

- Types of snow and properties of each type
- O Dos and don'ts in basic structuring
- Economical and ecological slope preparation

2.1 CABLE WINCH

- Hazards and safety
- Working correctly and efficiently
- Checks and maintenance work

SNOW PARKS

 Efficient construction of the features

of the elements

Daily preparation • Safe transport

2.2

Hazards and safety

1.0 SLOPE PREPARATION (BEGINNERS)

- How snow groomers work
- and how to operate them Basics of slope
- preparation
- Hazards and safe handling of snow groomers

FAMILIARIZATION

- Components of the vehicle
- maintenance work

LEVEL

BEGINNERS

1.1

WITH THE VEHICLE (VEHICLE-SPECIFIC)

- Explanation of all instruments and controls
- Checks and



The range is being expanded all the time, strictly in line with the needs and preferences expressed by our clients.

Would you like to know what other training modules you

can choose from? Check them out online on our website.

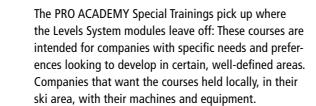


For detailed information about the current courses in the Special Trainings ▶ proacademy.info/en/special-trainings



YOU KNOW WHAT TRAINING IS NEEDED AND TIME IS OF THE ESSENCE.

WHEN DO YOU WANT US TO COME VISIT YOU?



The courses can be put together to suit needs and preferences and combined in any way. Always with one consistent objective: understanding how to work more professionally, more efficiently and more sustainably. A certificate of attendance is presented to each participant at the end of the course.



PREPARATION OF **CROSS-COUNTRY SKI TRAILS**

Well-prepared trails are a clear and crucial advantage over the competition. The objective of this module is preparation of the perfect cross-country ski trail. Step by step, we train the operators in correct structuring of the snow cover, daily preparation and efficiency in preparing trails with a snow groomer.



EFFICIENT SNOW PRODUCTION

Efficiency is one of the big issues for the operators of ski areas. In this course we show you which factors influence snow production, how to maximize efficiency in making the basic snow cover and in layering up the cover, and how to reduce the costs of moving manmade snow to a low level.





FOR THE TARGET GROUPS







FOR THE TARGET GROUPS



OPERATORS

CONSULTING & MANAGEMENT

A SKI AREA'S SUCCESS DEPENDS ON THE CUMULATIVE EFFECT OF WIDELY DIFFERING MEASURES. WE'LL HELP YOU OPTIMIZE EVERY ONE OF THEM.



The third section of the PRO ACADEMY is all about the consulting and management of your ski area: This is where we offer you individual consulting and training programs with differing priorities. The procedure is always the same: A professional analysis establishes the basis for consulting with firm recommendations for action. Perfectly attuned to your situation in the field, your requirements and opportunities - and independent of the make of vehicle and machinery you prefer.

The objectives:

- Boost efficiency and quality of work
- Optimize processes
- Save costs
- Conserve resources
- Utilize hidden potential



For detailed information about the PRO ACADEMY and the consulting services, go to ▶ proacademy.info/en/consulting

OPERATIONAL CONSULTING FOR SKI AREAS

Want to get a step ahead of the competition and direct your ski area into a successful future? There is only one way to do it: Make your operational processes in the slope-management and slope-preparation sectors as efficient and sustainable as possible. We can help you achieve precisely that with an individual analysis and strategic advice: so that you go ahead and optimize structures and flows and extract full benefit from all potentials.

- Optimization of work areas and processes
- Development of a sustainability
- Support for planning and construction of infrastructure

FOR THE TARGET GROUPS

















SNOWsat SEMINAR

Vehicle information

and vehicle views

Snow management

(current snow map.

snow volume planning)

Generation of automated

FOR THE TARGET GROUPS



reports

DIN ISO 9001:2015 certification and meets the high requirements placed on professional-standard training centers.

The PRO ACADEMY has official



PRO ACADEMY is part of the BLUE IQ corporate strategy with which Kässbohrer Geländefahrzeug AG embeds technical innovations in economic and ecological contexts. To find out more, go to ▶ www.kaessbohrerag.com/blue-ig











Your ski area has the potential to perform even better than it does right now. Would you like to talk that over with us? Just send us an email: info@proacademy.info





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